

AERO ASIA EXPO CO. LTDNo.1, Jiuzhou Lane 2
Jiuzhou Ave.
Zhuhai, ChinaEmail: exhibitor@aero-asia.com**Oct 28 – 31, 2021****Zhuhai, Guangdong, China**

Application form

An early-Bird Rate: a 10% discount will be given to orders as of May 1, 2021 upon full payment for the booth.
All prices are quoted in Chinese currency; payment in USD is subject to current official exchange rate on the date of invoicing.

Company:	Tel:
Street/P.O. Box:	E-mail:
City/Postal Code:	Invoice address: (if deviating from exhibitor address)
Country:	E-mail invoice address:
Website:	VAT-ID-No.:
Official in charge (full name):	Goods that you will be exhibiting: (product category and specification)
Function / Job description:	

Indoor Booth Package:

3m x 3m / unit RMB 14,500 QTY: Amount: RMB

3m x 5m / unit RMB 21,000 QTY: Amount: RMB

The Booth package comprises of walling, floor covering, basic lighting, 1 fascia name, 1 information desk, 1 bar stool, 1 round table, 3 chairs, 1 socket and 1 paper rubbish basket.

Indoor Raw Space: Minimum stand size: 15m²Length: m x Width: m = m² x RMB 1,200 = RMB**Location Surcharge** (applicable for orders of less than 100 m²)

Corner booth (2 sides open)	2%	RMB
Two-Corner booth (3 sides open)	3%	RMB
Island booth (4 sides open)	5%	RMB

50% discount is given if the aircraft or the 1:1 mock-up on indoor display takes more than 50 m².

Aircraft Type: Dimensions of Aircraft: Length: m x Width: m x Height: m

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All exhibitors with an aircraft positioned on the booth get a **discount of 50%** for outside aircrafts on the static display - irrespective of the number of aircrafts

Outdoor Aircraft Static Display Prices:

Category	1	2	3 and more
Small Aircraft/Ultralight	5,000 RMB	8,000 RMB	10,000 RMB
Single/Twin Engine Aircraft/Helicopter	6,000 RMB	9,000 RMB	11,000 RMB
Business Jet	9,000 RMB	15,000 RMB	19,000 RMB

Media Fee: 1,900 RMB

includes all basic entries for website, showcase, catalogue or other information sources.

Chalet or meeting room rental or sponsoring to be quoted upon request.

Outdoor Booth: (no aircraft, min. 10 m²) Booth build-up at exhibitor's own costLength: m x Depth: m = m² x RMB 700 = RMB**Start-Up Discount:**

founded 2020: discount of 75%

founded 2019: discount of 50%

(certification of company founding)

The exhibitor declares that he has read the overleaf General Rules and Procedures and undertakes to respect the clauses.

Place & Date : _____

**Company stamp/
Signature:** _____

GENERAL RULES AND PROCEDURES

1. Who can exhibit?

Only companies whose products or services correspond exactly to the theme of the show and to the permitted categories of products of the show (see WHAT CAN BE EXHIBITED) will be admitted as exhibitors.

2. What can be exhibited?

Exhibitors may exhibit the following categories of products or services in the halls or on the outdoor static area:

(1) Business Jets, (2) Single and Twin-Engine Aircrafts, (3) Light Aircrafts (UL, VLA, LSA), (4) Motor Gliders, (5) Gliders, (6) Amphibious Aircrafts and Seaplanes, (7) Kit Planes, (8) Helicopters, (9) Air Sport Equipment, (10) Used Aircrafts, (11) Civil drones (UAS), (12) Engines, Propulsion Systems and Propellers, (13) Components and Materials, (14) Avionics, Cockpit and Onboard Systems, (15) Cabin Equipment, (16) Ground Support Equipment, (17) Maintenance, Repair and Overhaul, (18) Pilot Equipment and Supplies, (19) Tuition and Training, (20) Airports, (21) Pilot Lifestyle, (22) Other Services and Products.

Note: Sales at the booth/space/chalet during the exhibition are only allowed by orders but not as direct sales. To those who break the rule, the organizer has the right to abolish their participation, confiscate the exhibitors badges and products on sale.

3. Show Schedule

October 28 – 31, 2021

4. Booth/Aircraft Static Display Description

- (1) Package booth comprises walling, floor covering, basic lighting, 1 fascia name, 1 information desk, 1 bar stool, 1 round table, 3 chairs, 1 socket and 1 waste-paper basket. Any alteration or adjustment to the package booth structure is not allowed without prior written agreement from the organizer.
- (2) Indoor raw space: Exhibitor is responsible for building his own booth at his own expense by hiring his own contractor or the official contractor. Water and electricity shall be charged separately by organizer according to the rates listed in the Construction Manual issued later.
- (3) Outdoor raw space: Exhibitor is responsible for building his own booth at his own expense by hiring his own contractor or the official contractor. Water and electricity shall be charged separately by organizer according to the rates listed in the Construction Manual. Exhibitor should take precautions against thunders, lightning, rain and wind when designing and constructing the booth.
- (4) Aircraft static display fees do not include landing and other charges levied separately by related authorities and service providers. Positioning of the aircraft is subject to determination by the organizer and railing of the aircraft is to be provided by the organizer.

5. Flying Display

For flying display aircraft, exhibitors will receive Flight Manual from the organizer in due course. Related fees such as landing fee shall be levied separately by the airport and related service providers.

6. Space Allocation

Upon receipt of an order form, the organizer will send the related exhibitor a detailed floor plan indicating the location of his booth/chalet/static display space. The organizer will make every effort to allocate booths, chalets and static display space at requested locations. But in case of duplicate requests or in situations where the best interest of the show needs to be maintained, the organizer has the final and full discretion in booth/chalet allocation and relocation.

Sub-letting of the booth/space/chalet or any part thereof is not allowed without prior written agreement from the organizer.

7. Non-occupation of Booth

If the exhibitor fails to build his booth in due course, the space will be deemed as abandoned by the exhibitor and then be placed at the full discretion of the organizer.

8. Terms of Payment

- (1) All prices are quoted in Chinese currency. Payment can only be made in RMB or US dollars.
- (2) Full payment has to be settled within 15 working days upon issuance of contract.
- (3) 10% early bird discount will be given to orders as of May 1, 2021 upon full booth payment.
- (4) Payment in US dollars shall apply the current official exchange rate on the date of invoice.
- (5) 10% surcharge will be levied for payment later than Sept 15, 2021.
- (6) 50% cancellation charge is levied on all signed order forms: 100% cancellation charge is levied for any withdrawals from August 1, 2021 and no refund is given for any cancellations from this date. In case of cancellation, the space concerned will then be placed at the full disposal of the organizer.

9. Force Majeure

Unforeseen events, in particular cases of force majeure (for example natural disasters, war, terror, failure or massive disruptions in traffic and/or communication links, as well as special epidemic risks when contagious diseases occur) which make it impossible or irresponsible to hold the event as planned, entitle AERO ASIA to make the following changes to the event: - to postpone, shorten and extend an event; - to completely cancel its opening and - to close an already started event temporarily, finally, in individual parts or in total. Inability to provide sufficient operating elements, such as electricity, heating, etc., strikes and lockouts, will be equated to incidence of force majeure as long as they are not short-term in nature. There is no right to make the aforementioned changes to the event if AERO ASIA is responsible for the incident on which the change is based. In case of force majeure, the date, location, duration and time of the show will be modified without giving rise to any claim for indemnity.

In the case that the show must be postponed we offer for already paid invoices the possibility to carry forward the advance payments to the coming year and to benefit from a 5% flat-rate discount.

All information contained in this booklet is correct at the time of printing and is subject to changes. For the most up-to-date information, please consult the show organizer or refer to the yet-to-come information packages of the organizer.